

Do not include any part of this method in your submitted assignment. You should write your APA formatted research report as if this section is present.

Method

Participants

547 introductory psychology students voluntarily took part in the current study as part of requirements for their course. Included were 172 males, 374 females, 1 non-binary, with a mean age of 19.62 years (min. 17, max 47). Participants were tested in groups of no more than 24 and completed the study as part of their allocated tutorial class. The study was internet based and participants were directed to complete all protocol online.

Materials

The study used the Levenson's Self-Report Psychopathy Scale (LSRP; Levenson, Kiehl, & Fitzpatrick, 1995) to measure sub-clinical psychopathy. Participants were also requested to provide demographic information.

The *Levenson's Self-Report Psychopathy Scale* (LSRP; Levenson et al., 1995) is a 26-item scale assessing psychopathic attitudes measured on a 4-Likert scale ranging from “*strongly agree*” to “*strongly disagree*”. In addition to other factors the LRSP provides a ‘total psychopathy’ score.

Table 1. Table outlining design for study 1.

HONEST		FAKE GOOD	
Self	Other	Self	Other
Psychopathy	Psychopathy	Psychopathy	Psychopathy

Design

This study used a 2x2 between person design, where instruction condition (honest versus fake good) is crossed with target (self-ratings versus other-ratings). The study design is summarized in Table 1.

Procedure

Participants began by completing a demographic questionnaire. Participants were then randomly assigned to one of four conditions honest (*self*), honest (*other*), fake good (*self*), fake good (*other*). Participants in the honest (*self* and *other*) conditions were instructed to respond as honestly and accurately as possible for themselves (*self*) or a peer of the same sex (not a romantic partner; *other*). Under the fake good instructions participants were asked to respond in a way that makes themselves (*self*) or their friend (*other*) appear as an ideal candidate to get a job as a charity fundraiser (For instructions, see Appendix A). There were manipulation checks in place to ensure attention to the task and instructions.

Appendix A: Instructions

SELF Instructions

In the following survey, you are being asked to answer questions about YOURSELF and nobody else.

OTHER instructions

In the following survey, you are being asked to answer questions about someone else. This person should be of the same gender and age as you, but should not be a romantic partner.

Instructions for “Honest about SELF”

As you complete the following questionnaire, we want you to respond to each statement by describing yourself as accurately and honestly as possible.

Instructions for “Honest about OTHER”

As you complete the following questionnaire, we want you to respond to each statement by describing your friend as accurately and honestly as possible.

Instructions for “Want the job for SELF”

On the next screens, you will complete a number of personality rating scales.

*As you complete these tests, we want you to pretend that you are a job applicant for a job that you really want. This job will be fundraising for charity at your local shopping centre. Take a minute to think about how much you will enjoy, and want, this job. Imagine that the interviewer tells you that before she can hire you, you need to complete a couple of questionnaires to see if you really are good fit for the company. **If you score well, you will get the job.** If you do not score well, you will not get the job.*

So, as you complete the next questionnaires, we want you to respond to each statement by describing yourself with the goal of making the company believe that you will make a good employee.

Instructions for “OTHER wants the job”

Think of a friend you have (who is not your partner) who is about the same age and gender as yourself.

What was the gender of your friend? MALE FEMALE OTHER

What is the age of your friend? _____ years

On the next screens, you will complete a number of questionnaires that ask about your friend's personality and emotional intelligence.

As you complete these tests, we want you to pretend that your friend is a job applicant for a job that they really want. The job your friend really wants is a fundraiser for charity at their local shopping centre. Take a minute to think about how much they would enjoy, and want this job. Imagine that the interviewer tells your friend that before the company can hire them, they need to ask a referee to complete a couple of questionnaires to see if your friend will be a good fit for the company.

If your friend scores well, your friend will get the job. *If your friend does not score well, your friend will not get the job.*

So, as you complete the next questionnaires, we want you to respond to each statement by describing your friend with the goal of making the company believe that your friend will make a good employee.

Levenson's Self-Report Psychopathy Scale (SELF)

Levenson, M. R., Kiehl, K. A., & Fitzpatrick, C. M. (1995). Assessing psychopathic attributes in a noninstitutionalized population. *Journal of personality and social psychology*, 68(1), 151.

- Success is based on survival of the fittest; I am not concerned about the losers.
- For me, what's right is whatever I can get away with.
- In today's world, I feel justified in doing anything I can get away with to succeed.
- My main purpose in life is getting as many goodies as I can.
- Making a lot of money is my most important goal.
- I let others worry about higher values; my main concern is with the bottom line.
- People who are stupid enough to get ripped off usually deserve it.
- Looking out for myself is my top priority.
- I tell other people what they want to hear so that they will do what I want them to do.
- I would be upset if my success came at someone else's expense.
- I often admire a really clever scam.
- I make a point of trying not to hurt others in pursuit of my goals.
- I enjoy manipulating other people's feelings.
- I feel bad if my words or actions cause someone else to feel emotional pain.
- Even if I were trying very hard to sell something, I wouldn't lie about it.
- Cheating is not justified because it is unfair to others.
- I find myself in the same kinds of trouble, time after time.
- I am often bored.
- I find that I am able to pursue one goal for a long time.
- I don't plan anything very far in advance.
- I quickly lose interest in tasks I start.
- Most of my problems are due to the fact that other people just don't understand me.
- Before I do anything, I carefully consider the possible consequences.
- I have been in a lot of shouting matches with other people.
- When I get frustrated, I often "let off steam" by blowing my top.
- Love is overrated.

Levenson's Self-Report Psychopathy Scale (OTHER)

Levenson, M. R., Kiehl, K. A., & Fitzpatrick, C. M. (1995). Assessing psychopathic attributes in a noninstitutionalized population. *Journal of personality and social psychology*, 68(1), 151.

- Success is based on survival of the fittest; my friend is not concerned about the losers.
- For my friend, what's right is whatever they can get away with.
- In today's world, my friend feels justified in doing anything they can get away with to succeed.
- My friend's main purpose in life is getting as many goodies as they can.
- Making a lot of money is my friends' most important goal.
- My friend lets others worry about higher values; my friend's main concern is with the bottom line.
- My friend has expressed that people who are stupid enough to get ripped off usually deserve it.
- Looking out for themselves is my friend's top priority.
- My friend tells other people what they want to hear so that others will do what my friend wants them to do.
- My friend would be upset if their success came at someone else's expense.
- My friend often admires a really clever scam.
- My friend makes a point of trying not to hurt others in pursuit of their goals.
- My friend enjoys manipulating other people's feelings.
- My friend feels bad if their words or actions cause someone else to feel emotional pain.
- Even if my friend were trying very hard to sell something, they wouldn't lie about it.
- My friend has expressed that cheating is not justified because it is unfair to others.
- My friend finds themselves in the same kinds of trouble, time after time.
- My friend is often bored.
- My friend finds that they are able to pursue one goal for a long time.
- My friend doesn't plan anything very far in advance.
- My friend quickly loses interest in tasks they start.
- My friend has expressed that most of my their problems are due to the fact that other people just don't understand them.
- Before my friend does anything, they carefully consider the possible consequences.
- My friend has been in a lot of shouting matches with other people.
- When my friend gets frustrated, they often "let off steam" by blowing their top.
- My friend has expressed that love is overrated.